



Human Capital Management  
& Payroll Software/Services

## **The Ripple Effect**

US Policy Shifts and Their Impact on  
Australian HR

Whitepaper

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When Washington DC welcomed its new administration this January, there was a familiar sense of whiplash. The rhetoric hadn't changed, but the global context had. Australia, like many US allies, watched closely — not out of fascination, but because experience has shown that US political shifts don't stay contained.

They arrive downstream. In budgets. In boardrooms. In workplace culture.

For Australian HR professionals, the implications may be harder to chart — but no less real. The challenge lies in identifying where the first ripples will appear, and what they might dislodge on their way through.

## **Economic Ties and Shared Risk**

Australia's economic connection with the United States runs deep: in 2022–23, two-way trade exceeded \$76.5 billion, and US investment in Australia passed \$1 trillion. From mining and energy to pharmaceuticals and digital platforms, many Australian employers either trade with, compete against, or are owned by American companies. HR strategies — from remuneration frameworks to workforce planning — often rely on assumptions about US economic and policy stability.

When those assumptions shift, the effects don't always explode onto the scene. But they erode confidence, reframe budgets, and unsettle longer-term decision-making. It's these quiet movements that often give HR the most to navigate.

## **Currency, Costs and Competitive Pay**

Recent global developments, particularly the evolving US-China trade dynamics, have placed Australia in a precarious position. The newly reinstated US administration's policy announcements regarding international trade have introduced uncertainty to markets. As these complex geopolitical relationships continue to develop, Australian businesses should prepare for potential economic impacts that could unfold in various ways.

For HR professionals, the implications extend well beyond trade headlines. While the Australian dollar has shown resilience—recently climbing back above 60 cents—such currency fluctuations create planning challenges that directly affect HR operations. These market movements impact budgets for US-based systems, software, and consulting services that are standard fare in many HR departments.

One strategic approach for Australian organisations seeking to mitigate these currency risks is to prioritise Australian-made software and services priced in Australian dollars. This not only provides greater budget predictability but also supports local innovation and reduces exposure to international market volatility.

The potential challenges extend to pay strategy as well. Currency volatility means fluctuating effective costs for globally benchmarked roles—particularly in sectors like AI, cybersecurity, and finance, where international salary expectations are the norm. Compensation packages that once held up well against global competition may require regular reassessment as economic conditions shift, especially if rival nations face different economic headwinds.

But the real crunch could come in pay strategy. A weaker dollar means higher effective costs for globally benchmarked roles — particularly in sectors like AI, cybersecurity, and finance, where international salary expectations are the norm. Compensation packages that once held up well against global competition may no longer impress, especially if rival nations aren't facing the same headwinds.

And then there's retention. Skilled talent — the kind that's mobile, in-demand, and already fielding overseas offers — may start to look elsewhere if their remuneration feels out of step with global peers or if economic jitters start to shake local confidence. Pay equity across borders will be harder to manage. So too will planning budgets that rely on steady input costs and stable exchange rates.

What began as a foreign policy statement has rapidly become a domestic workforce issue — and HR is at the coalface.

### **Retirement Readiness and Superannuation Stress**

Australia's \$3.5 trillion superannuation industry maintains significant exposure to international markets. According to APRA's annual superannuation statistics, the average balanced fund allocates approximately 25-30% to international equities, with significant exposure to US markets. Recent research from the Australian Superannuation Industry Association shows that most major Australian super funds maintain between 20-25% of their portfolios in international shares, predominantly in US and European markets. Political instability, trade tensions, or policy shifts from Washington DC can trigger market volatility—and when they do, those tremors ripple through employee super balances. For HR, this brings human consequences. Older workers watching their balances fluctuate may reconsider retirement timelines, even if they'd planned otherwise. This delayed retirement trend could potentially compress the job market, limiting opportunities for younger workers entering the workforce and creating complex intergenerational workplace dynamics that HR must navigate.

Younger staff, meanwhile, may lose confidence in the system and demand more visible employer support—financial literacy programs, flexible benefits, or more transparent communication around long-term wellbeing. Some forward-thinking organisations are already expanding their financial wellness offerings in response.

Even if your super fund manages these market swings effectively over the long term, employees will still read the headlines. And if they come to work anxious about money, performance, engagement and decision-making rarely escape unscathed.

### **A Changing Global Talent Equation**

US immigration policies have historically influenced skilled worker mobility worldwide. The latest shift in approach has already dramatically slowed US visa processing and restricted entry for many skilled workers. If these restrictions intensify — or escalate — it could reshape the global talent map once again.

For Australia, this may open a window. Displaced or disillusioned professionals could seek out countries with clearer pathways, less volatility, and more progressive visa frameworks. But this opportunity is conditional: it depends on how well Australia presents itself as a safe, attractive, and future-ready destination for global professionals.

HR teams in competitive sectors — especially tech, health, engineering and research — may need to reframe their employee value propositions to capitalise on this moment. This is less about 'offering more' and more about conveying clarity, consistency and purpose in a time of confusion.

### **Culture, Conflict, and the Return of Difficult Conversations**

Recent US administrations haven't just shifted policy — they've influenced tone. Public discourse has become sharper, louder, and more polarising. That tone travels, especially in a globally connected world. Even in Australia, the echoes can land in Slack channels, lunchroom conversations, and manager briefings.

HR teams may need to steady the ship. Not because employees are talking about US politics — but because they're responding to the global rise in binary thinking: us vs them, right vs wrong, win vs lose. That kind of tension can fray even the healthiest cultures if left unchecked.

There's no single policy that addresses it. But strong leadership communication, psychological safety, and visible values become even more vital when the external world feels combustible.



### The Road Ahead for Australian HR

There's no guidebook for navigating the current geopolitical landscape—and even less for predicting the full impact on Australian businesses. But HR professionals don't need certainty. They need vigilance.

This moment isn't about panic. It's about recognising that geopolitics has become part of the HR remit—whether we asked for it or not. Supporting local Australian vendors and service providers can provide not only economic benefits but also greater stability and responsiveness during uncertain times. This "buy Australian" approach represents a practical step HR can take toward building resilience.

And in the months ahead, it may be the HR teams who can spot the subtle shifts—the tension in a town hall, the undercurrent in a benefits question, the unexplained spike in resignation risk—who will offer the most value to their organisations.

Because global economic ripples don't always announce themselves with fanfare. Sometimes, they arrive quietly—lapping gently at first around your ankles, before you suddenly find yourself standing in deeper water than you ever anticipated.

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Michael Howard, Founder

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